

Supplementary data for FY2026 1Q
(April 1, 2025 through June 30, 2025)
SEINO HOLDINGS Co., Ltd.

I. Result of Performance

(Millions of Yen)

	FY2026.3 1Q	FY2025.3 1Q	Increase (▲Decrease)	
Operating revenue	199,571	164,632	34,939	21.2%
Operating profit	9,205	6,546	2,659	40.6%
Ordinary profit	9,812	6,948	2,863	41.2%
Net profit	5,653	3,195	2,458	76.9%

II. Performance by Segment

(i) Operating revenue by segment

(Millions of Yen)

	FY2026.3 1Q		FY2025.3 1Q		Increase (▲Decrease)	
	¥ million	Per revenue	¥ million	Per revenue	¥ million	%y/y
Transportation	155,002	77.7%	120,122	73.0%	34,880	29.0%
Vehicle sales	27,404	13.7%	28,882	17.5%	▲ 1,478	▲ 5.1%
Merchandise sales	9,871	4.9%	8,770	5.3%	1,100	12.5%
Real-estate leasing	608	0.3%	576	0.4%	32	5.6%
Others	6,685	3.4%	6,280	3.8%	404	6.4%
Total	199,571	100.0%	164,632	100.0%	34,939	21.2%

(ii) Operating profit by division

(Millions of Yen)

	FY2026.3 1Q		FY2025.3 1Q		Increase (▲Decrease)	
	¥ million	Per revenue	¥ million	Per revenue	¥ million	%y/y
Transportation	6,270	68.1%	3,580	54.7%	2,690	75.1%
Vehicle sales	2,259	24.5%	2,408	36.8%	▲ 149	▲ 6.2%
Merchandise sales	348	3.8%	244	3.7%	103	42.6%
Real-estate leasing	448	4.9%	421	6.4%	26	6.2%
Others	508	5.5%	460	7.0%	48	10.6%
Total	9,835	106.8%	7,115	108.6%	2,720	38.2%
Elimination	▲ 629	▲ 6.8%	▲ 569	▲ 8.6%	▲ 60	-
Consolidated	9,205	100.0%	6,546	100.0%	2,659	40.6%

III. Operating volume and freight rate(Transportation services)

	FY2026.3 1Q
Operating volume	99.3%
Freight rate	104.4%

IV. Major expenses

(Millions of Yen)

	FY2025.3 1Q	FY2024.3 1Q	Increase (▲Decrease)	
			¥ million	%y/y
Personnel	60,966	54,277	6,689	12.3%
Fuel	4,692	4,502	189	4.2%
Depreciation	6,210	5,361	849	15.8%
Chartered truck fee, Commition fee, subcontract fee	63,990	46,980	17,009	36.2%
Tool road fee	1,865	1,895	▲ 29	▲ 1.5%
Others	52,640	45,069	7,571	16.8%
Total	190,365	158,085	32,280	20.4%

Major expense by segment

(Millions of Yen)

	Transportaion	Vehicle sales	Marchandise sales	Real-estate leasing	Others	Estimation	Total
Personnel	54,063	3,324	360	-	3,182	35	60,966
Fuel	4,609	36	1	-	41	2	4,692
Depreciation	5,561	555	15	58	147	▲ 127	6,210
Chartered truck fee, Commition fee, subcontract fee	63,990	-	-	-	-	-	63,990
Tool road fee	1,865	-	-	-	-	-	1,865
Others	19,188	24,076	12,934	101	5,335	▲ 8,995	52,640
Total	149,279	27,992	13,312	160	8,706	▲ 9,085	190,365

Major expense by Transportation business

(Millions of Yen)

	FY2025.3 1Q		FY2024.3 1Q		Increase (▲Decrease)	
	¥ million	Per revenue	¥ million	Per revenue	¥ million	%y/y
Personnel	54,063	34.9%	47,629	39.7%	6,434	13.5%
Fuel	4,609	2.9%	4,416	3.7%	193	4.4%
Depreciation	5,561	3.6%	4,719	3.9%	841	17.8%
Chartered truck fee, Commition fee, subcontract fee	63,990	41.3%	46,980	39.0%	17,009	36.2%
Tool road fee	1,865	1.2%	1,895	1.6%	▲ 29	▲ 1.5%
Others	19,188	12.4%	11,482	9.6%	7,706	67.1%
Total	149,279	96.3%	117,123	97.5%	32,155	27.5%

V. Performance forecasts

(Millions of Yen)

		FY2026.3E	FY2025.3	Increase (▲decrease)	%y/y
Operating revenue	semi	398,500	331,604	66,895	20.2%
	FY	813,700	737,377	76,322	10.4%
Operating profit	semi	17,000	13,075	3,924	30.0%
	FY	37,600	29,883	7,716	25.8%
Ordinary profit	semi	17,100	13,159	3,940	29.9%
	FY	38,300	28,124	10,175	36.2%
Net profit	semi	9,300	6,434	2,865	44.5%
	FY	22,000	19,253	2,746	14.3%

VI. Performance forecasts by segment

(i) Operating revenue

(Millions of Yen)

		FY2026.3(E)		FY2025.3		Increase (▲decrease)	%y/y
Transportation	semi	308,800	77.5%	240,843	72.6%	67,956	28.2%
	FY	632,000	77.7%	554,126	75.2%	77,873	14.1%
Vehicle sales	semi	56,500	14.2%	58,732	17.7%	▲ 2,232	▲ 3.8%
	FY	112,400	13.8%	115,328	15.6%	▲ 2,928	▲ 2.5%
Merchandise sales	semi	18,400	4.6%	18,180	5.5%	219	1.2%
	FY	38,200	4.7%	38,780	5.3%	▲ 580	▲ 1.5%
Real-estate leasing	semi	1,200	0.3%	1,157	0.4%	42	3.7%
	FY	2,400	0.3%	2,354	0.3%	45	1.9%
Others	semi	13,600	3.4%	12,689	3.8%	910	7.2%
	FY	28,700	3.5%	26,786	3.6%	1,913	7.1%
Total	semi	398,500	100.0%	331,604	100.0%	66,895	20.2%
	FY	813,700	100.0%	737,377	100.0%	76,322	10.4%

(ii) Operations profit

(Millions of Yen)

		FY2026.3(E)		FY2025.3		Increase (▲decrease)	%y/y
Transportation	semi	12,090	71.1%	7,306	55.9%	4,783	65.5%
	FY	28,700	76.3%	20,743	69.4%	7,956	38.4%
Vehicle sales	semi	3,540	20.8%	4,438	33.9%	▲ 898	▲ 20.2%
	FY	6,250	16.6%	7,161	24.0%	▲ 911	▲ 12.7%
Merchandise sales	semi	560	3.3%	556	4.3%	3	0.7%
	FY	1,180	3.2%	1,169	3.8%	10	0.9%
Real-estate leasing	semi	850	5.0%	846	6.5%	3	0.4%
	FY	1,740	4.6%	1,731	5.8%	8	0.5%
Others	semi	930	5.5%	917	7.0%	12	1.4%
	FY	1,850	4.9%	1,829	6.1%	20	1.1%
Elimination	semi	▲ 970	▲ 5.7%	▲ 990	▲ 7.6%	20	-
	FY	▲ 2,120	▲ 5.6%	▲ 2,752	▲ 9.2%	632	-
Total	semi	17,000	100.0%	13,075	100.0%	3,924	30.0%
	FY	37,600	100.0%	29,883	100.0%	7,716	25.8%

Supplementary data for FY2026 1Q
(April 1, 2025 through June 30, 2025)
Seino Transportation Co., Ltd.(Non Consolidated)

I. Result of Performance

(Millions of Yen)

	FY2025.3 1Q	FY2024.3 1Q	Increase (▲Decrease)	
Operating revenue	80,050	77,336	2,714	3.5%
Operating profit	2,853	2,309	543	23.5%
Ordinary profit	3,021	2,463	557	22.6%
Net profit	1,797	737	1,060	143.8%

II. Operating volume

	FY2025.3 1Q
FY2021.3 1Q	7.5%
FY2022.3 1Q	1.8%
FY2023.3 1Q	▲ 5.2%
FY2024.3 1Q	1.1%
FY2025.3 1Q	▲ 1.1%

III. Operating revenue by segment

		FY2025.3 1Q		FY2024.3 1Q		Increase (▲Decrease)	
		¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
L a n d	Commercial cargo	56,806	71.0%	54,887	0.0%	1,918	3.5%
	Mini	8,204	10.2%	8,414	0.0%	▲ 209	▲ 2.5%
	Home delivery	476	0.6%	514	0.0%	▲ 38	▲ 7.5%
	Moving	64	0.1%	141	0.0%	▲ 76	▲ 54.5%
	Charter	7,030	8.8%	6,628	0.0%	401	6.1%
	Subtotal	72,581	90.7%	70,586	0.0%	1,995	2.8%
Air and Sea		743	0.9%	699	0.0%	44	6.3%
Others		6,725	8.4%	6,050	0.0%	674	11.1%
Total		80,050	100.0%	77,336	100.0%	2,714	3.5%

IV. Major expenses

		FY2025.3 1Q		FY2024.3 1Q		Increase (▲Decrease)	
		¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Personnel		28,650	35.8%	28,952	37.4%	▲ 302	▲ 1.0%
Fuel		2,525	3.2%	2,517	3.3%	7	0.3%
Depreciation		3,664	4.6%	3,505	4.5%	159	4.5%
Chartered truck fee		24,393	30.5%	22,950	29.7%	1,442	6.3%
Argent fee		5,437	6.8%	5,381	7.0%	55	1.0%
Commission fee		4,231	5.3%	4,072	5.3%	159	3.9%
Tool road fee		1,122	1.4%	1,161	1.5%	▲ 38	▲ 3.3%
Online		432	0.5%	510	0.7%	▲ 77	▲ 15.2%
Air and sea freight		684	0.9%	637	0.8%	46	7.3%
Others		6,055	7.6%	5,336	6.9%	718	13.5%
Total		77,197	96.4%	75,026	97.0%	2,170	2.9%

	Fuel Unit Price %y/y	Fuel Use %y/y
FY2021.3 1Q	36.2%	1.3%
FY2022.3 1Q	17.2%	1.3%
FY2023.3 1Q	▲ 1.6%	-
FY2024.3 1Q	4.7%	▲ 1.0%
FY2025.3 1Q	2.9%	▲ 2.2%