

Supplementary data for FY2026 3Q
(April 1, 2025 through December 31, 2025)
SEINO HOLDINGS Co., Ltd.

I. Result of Performance

(Millions of Yen)

	FY2026.3 3Q	FY2025.3 3Q	Increase (▲ Decrease)	
Operating revenue	611,427	541,684	69,743	12.9%
Operating profit	31,590	24,713	6,876	27.8%
Ordinary profit	31,848	24,978	6,869	27.5%
Profit attributable to owners of parent	18,403	14,192	4,210	29.7%

	FY2026.3 Oct-Dec.	FY2025.3 Oct-Dec.	Increase (▲ Decrease)	
Operating revenue	212,867	210,079	2,787	1.3%
Operating profit	13,489	11,638	1,850	15.9%
Ordinary profit	13,352	11,818	1,534	13.0%
Profit attributable to owners of parent	7,645	7,758	▲ 112	▲ 1.5%

II. Performance by Segment

(i) Operating revenue by segment

(Millions of Yen)

	FY2026.3 3Q		FY2025.3 3Q		Increase (▲ Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Transportation	473,913	77.5%	403,172	74.4%	70,741	17.5%
Vehicle sales	83,222	13.6%	88,000	16.3%	▲ 4,777	▲ 5.4%
Merchandise sales	31,451	5.2%	29,089	5.4%	2,361	8.1%
Real-estate leasing	1,829	0.3%	1,742	0.3%	86	5.0%
Others	21,010	3.4%	19,678	3.6%	1,331	6.8%
Total	611,427	100.0%	541,684	100.0%	69,743	12.9%

	FY2026.3 Oct-Dec.		FY2025.3 Oct-Dec.		Increase (▲ Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Transportation	164,987	77.5%	162,329	77.3%	2,658	1.6%
Vehicle sales	28,643	13.5%	29,267	13.9%	▲ 623	▲ 2.1%
Merchandise sales	11,125	5.2%	10,908	5.2%	216	2.0%
Real-estate leasing	614	0.3%	585	0.3%	28	4.9%
Others	7,497	3.5%	6,989	3.3%	508	7.3%
Total	212,867	100.0%	210,079	100.0%	2,787	1.3%

(ii) Operating profit by division

(Millions of Yen)

	FY2025.6 3Q		FY2024.5 3Q		Increase (▲Decrease)	
	¥ Million	Per profit	¥ Million	Per profit	¥ Million	%y/y
Transportation	22,639	71.7%	16,796	68.0%	5,842	34.8%
Vehicle sales	6,208	19.6%	6,441	26.1%	▲ 232	▲ 3.6%
Merchandise sales	1,147	3.6%	951	3.8%	195	20.5%
Real-estate leasing	1,346	4.3%	1,278	5.2%	67	5.3%
Others	1,804	5.7%	1,433	5.8%	370	25.8%
Total	33,145	104.9%	26,902	108.9%	6,243	23.2%
Elimination	▲ 1,555	▲ 4.9%	▲ 2,188	▲ 8.9%	633	-
Consolidated	31,590	100.0%	24,713	100.0%	6,876	27.8%

	FY2026.3 Oct-Dec.		FY2025.3 Oct-Dec.		Increase (▲Decrease)	
	¥ Million	Per profit	¥ Million	Per profit	¥ Million	%y/y
Transportation	10,437	77.4%	9,489	81.6%	947	10.0%
Vehicle sales	2,020	15.0%	2,002	17.2%	18	0.9%
Merchandise sales	425	3.1%	395	3.4%	30	7.6%
Real-estate leasing	452	3.3%	432	3.7%	20	4.6%
Others	562	4.2%	516	4.4%	45	8.8%
Total	13,898	103.0%	12,837	110.3%	1,061	8.3%
Elimination	▲ 409	▲ 3.0%	▲ 1,198	▲ 10.3%	788	-
Consolidated	13,489	100.0%	11,638	100.0%	1,850	15.9%

III. Operating Volume and Freight Rate (Transportation Services)

	FY2026.3 3Q
Operating volume (per day)	99.5%
Freight rate	103.3%

IV. Major Expenses

(Millions of Yen)

	FY2026.3 3Q	FY2025.3 3Q	Increase (▲Decrease)	
			¥ Million	%y/y
Personnel	185,267	171,204	14,062	8.2%
Fuel	13,643	13,748	▲ 105	▲ 0.8%
Depreciation	19,508	17,389	2,118	12.2%
Chartered truck fees, commission fees, subcontract fees	194,890	161,040	33,849	21.0%
Toll fees	5,515	5,647	▲ 131	▲ 2.3%
Others	161,011	147,938	13,072	8.8%
Total	579,837	516,970	62,867	12.2%

	FY2026.3 Oct-Dec.	FY2025.3 Oct-Dec.	Increase (▲Decrease)	
			¥ Million	%y/y
Personnel	63,340	62,709	631	1.0%
Fuel	4,430	4,757	▲ 326	▲ 6.9%
Depreciation	6,769	6,476	293	4.5%
Chartered truck fees, commission fees, subcontract fees	67,639	66,291	1,348	2.0%
Toll fees	1,856	1,914	▲ 58	▲ 3.0%
Others	55,341	56,291	▲ 949	▲ 1.7%
Total	199,378	198,441	937	0.5%

Major expenses by segment

(Millions of Yen)

	Transportaion	Vehicle sales	Marchandise sales	Real-estate leasing	Others	Elimination	Total
Personnel	163,639	10,683	1,088	-	9,730	125	185,267
Fuel	13,403	104	4	-	123	7	13,643
Depreciation	17,422	1,808	51	176	451	▲ 402	19,508
Chartered truck fees, commission fees, subcontract fees	194,890	-	-	-	-	-	194,890
Toll fees	5,515	-	-	-	-	-	5,515
Others	58,158	72,143	40,339	306	16,527	▲ 26,465	161,011
Total	453,030	84,740	41,483	483	26,833	▲ 26,734	579,837

Major expenses by Transportation business

(Millions of Yen)

	FY2026.3 3Q		FY2025.3 3Q		Increase (▲Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Personnel	163,639	34.5%	150,366	37.3%	13,272	8.8%
Fuel	13,403	2.8%	13,496	3.3%	▲ 93	▲ 0.7%
Depreciation	17,422	3.7%	15,423	3.8%	1,999	13.0%
Chartered truck fees, commission fees, subcontract fees	194,890	41.1%	161,040	39.9%	33,849	21.0%
Toll fees	5,515	1.2%	5,647	1.4%	▲ 131	▲ 2.3%
Others	58,158	12.3%	42,109	10.4%	16,048	38.1%
Total	453,030	95.6%	388,084	96.3%	64,946	16.7%

	FY2026.3 Oct-Dec.		FY2025.3 Oct-Dec.		Increase (▲Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Personnel	55,794	33.8%	55,543	34.2%	251	0.5%
Fuel	4,354	2.6%	4,673	2.9%	▲ 319	▲ 6.8%
Depreciation	6,017	3.6%	5,728	3.5%	288	5.0%
Chartered truck fees, commission fees, subcontract fees	67,639	41.0%	66,291	40.8%	1,348	2.0%
Toll fees	1,856	1.1%	1,914	1.2%	▲ 58	▲ 3.0%
Others	19,506	11.8%	19,257	11.9%	248	1.3%
Total	155,168	94.0%	153,409	94.5%	1,758	1.1%

V. Performance Forecasts

(Millions of Yen)

		FY2026.3(E)	FY2025.3	Increase (▲Decrease)	%y/y
Operating revenue	semi	398,559	331,604	66,955	20.2%
	FY	813,700	737,377	76,322	10.4%
Operating profit	semi	18,101	13,075	5,026	38.4%
	FY	37,600	29,883	7,716	25.8%
Ordinary profit	semi	18,495	13,159	5,335	40.5%
	FY	38,300	28,124	10,175	36.2%
Profit attributable to owners of parent	semi	10,757	6,434	4,323	67.2%
	FY	22,000	19,253	2,746	14.3%

VI. Performance Forecasts by Segment

(i) Operating revenue

(Millions of Yen)

		FY2026.3(E)		FY2025.3		Increase (▲Decrease)	%y/y
Transportation	semi	308,925	77.5%	240,843	72.6%	68,082	28.3%
	FY	632,000	77.7%	554,126	75.2%	77,873	14.1%
Vehicle sales	semi	54,579	13.7%	58,732	17.7%	▲ 4,153	▲ 7.1%
	FY	112,400	13.8%	115,328	15.6%	▲ 2,928	▲ 2.5%
Merchandise sales	semi	20,326	5.1%	18,180	5.5%	2,145	11.8%
	FY	38,200	4.7%	38,780	5.3%	▲ 580	▲ 1.5%
Real-estate leasing	semi	1,215	0.3%	1,157	0.4%	57	5.0%
	FY	2,400	0.3%	2,354	0.3%	45	1.9%
Others	semi	13,512	3.4%	12,689	3.8%	823	6.5%
	FY	28,700	3.5%	26,786	3.6%	1,913	7.1%
Total	semi	398,559	100.0%	331,604	100.0%	66,955	20.2%
	FY	813,700	100.0%	737,377	100.0%	76,322	10.4%

(ii) Operating profit

(Millions of Yen)

		FY2026.3(E)		FY2025.3		Increase (▲Decrease)	%y/y
Transportation	semi	12,201	67.4%	7,306	55.9%	4,895	67.0%
	FY	28,700	76.3%	20,743	69.4%	7,956	38.4%
Vehicle sales	semi	4,187	23.1%	4,438	33.9%	▲ 251	▲ 5.7%
	FY	6,250	16.6%	7,161	24.0%	▲ 911	▲ 12.7%
Merchandise sales	semi	721	4.0%	556	4.3%	165	29.7%
	FY	1,180	3.2%	1,169	3.9%	10	0.9%
Real-estate leasing	semi	894	4.9%	846	6.5%	47	5.6%
	FY	1,740	4.6%	1,731	5.8%	8	0.5%
Others	semi	1,241	6.9%	917	7.0%	324	35.4%
	FY	1,850	4.9%	1,829	6.1%	20	1.1%
Elimination	semi	▲ 1,145	▲ 6.3%	▲ 990	▲ 7.6%	▲ 155	—
	FY	▲ 2,120	▲ 5.6%	▲ 2,752	▲ 9.2%	632	—
Total	semi	18,101	100.0%	13,075	100.0%	5,026	38.4%
	FY	37,600	100.0%	29,883	100.0%	7,716	25.8%

Supplementary data for FY2026 3Q
(April 1, 2025 through December 31, 2025)
Seino Transportation Co., Ltd. (Non-Consolidated)

I. Result of Performance

(Millions of Yen)

	FY2026.3 3Q	FY2025.3 3Q	Increase (▲Decrease)	
Operating revenue	244,452	237,785	6,666	2.8%
Operating profit	10,921	9,156	1,765	19.3%
Ordinary profit	11,489	9,661	1,828	18.9%
Net profit	7,084	4,725	2,358	49.9%

	FY2026.3 Oct-Dec.	FY2025.3 Oct-Dec.	Increase (▲Decrease)	
Operating revenue	86,380	84,466	1,913	2.3%
Operating profit	5,819	4,735	1,084	22.9%
Ordinary profit	6,053	4,930	1,123	22.8%
Net profit	3,746	3,123	622	19.9%

II. Operating Volume

	April-December	October-December
FY2022.3 3Q	4.4%	1.4%
FY2023.3 3Q	0.9%	2.3%
FY2024.3 3Q	▲ 4.4%	▲ 3.5%
FY2025.3 3Q	0.5%	▲ 2.9%
FY2026.3 3Q	▲ 0.5%	0.6%

III. Operating Revenue by Segment

		FY2026.3 3Q		FY2025.3 3Q		Increase (▲Decrease)	
		¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	% y/y
L a n d	Commercial cargo	172,990	70.8%	168,856	71.0%	4,134	2.4%
	Mini	24,196	9.9%	24,905	10.5%	▲ 708	▲ 2.8%
	Home delivery	1,329	0.5%	1,441	0.6%	▲ 111	▲ 7.7%
	Moving	122	0.1%	283	0.1%	▲ 160	▲ 56.8%
	Charter (FTL)	22,446	9.2%	21,040	8.9%	1,406	6.7%
	Subtotal	221,085	90.5%	216,526	91.1%	4,559	2.1%
Air and Sea		2,306	0.9%	2,377	1.0%	▲ 70	▲ 3.0%
Others		21,059	8.6%	18,882	7.9%	2,177	11.5%
Total		244,452	100.0%	237,785	100.0%	6,666	2.8%

		FY2026.3 Oct-Dec		FY2025.3 Oct-Dec		Increase (▲Decrease)	
		¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	% y/y
L a n d	Commercial cargo	61,315	71.0%	60,376	71.5%	939	1.6%
	Mini	8,298	9.6%	8,516	10.1%	▲ 217	▲ 2.6%
	Home delivery	480	0.6%	516	0.6%	▲ 35	▲ 6.8%
	Moving	16	0.0%	60	0.1%	▲ 43	▲ 72.1%
	Charter (FTL)	8,055	9.3%	7,504	8.8%	550	7.3%
	Subtotal	78,167	90.5%	76,973	91.1%	1,193	1.6%
Air and Sea		778	0.9%	841	1.0%	▲ 62	▲ 7.5%
Others		7,434	8.6%	6,651	7.9%	783	11.8%
Total		86,380	100.0%	84,466	100.0%	1,913	2.3%

IV. Major Expenses

	FY2026.3 3Q		FY2025.3 3Q		Increase (▲Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Personnel	86,653	35.4%	87,428	36.8%	▲ 775	▲ 0.9%
Fuel	7,277	3.0%	7,515	3.2%	▲ 237	▲ 3.2%
Depreciation	11,320	4.6%	10,781	4.5%	538	5.0%
Chartered truck fees	74,317	30.4%	70,808	29.8%	3,509	5.0%
Agent fees	16,340	6.7%	16,259	6.8%	80	0.5%
Commission fees	14,054	5.7%	13,375	5.6%	678	5.1%
Toll fees	3,283	1.3%	3,400	1.4%	▲ 116	▲ 3.4%
Online	1,317	0.5%	1,356	0.6%	▲ 39	▲ 2.9%
Air and sea freight	2,100	0.9%	2,165	0.9%	▲ 65	▲ 3.0%
Others	16,865	6.9%	15,537	6.5%	1,327	8.5%
Total	233,530	95.5%	228,629	96.1%	4,900	2.1%

	FY2026.3 Oct-Dec		FY2025.3 Oct-Dec		Increase (▲Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Personnel	29,547	34.2%	30,040	35.6%	▲ 493	▲ 1.6%
Fuel	2,366	2.7%	2,542	3.0%	▲ 175	▲ 6.9%
Depreciation	3,830	4.4%	3,664	4.3%	165	4.5%
Chartered truck fees	26,147	30.3%	25,264	29.9%	883	3.5%
Agent fees	5,663	6.6%	5,652	6.7%	10	0.2%
Commission fees	5,080	5.9%	4,826	5.7%	254	5.3%
Toll fees	1,102	1.3%	1,141	1.4%	▲ 38	▲ 3.4%
Online	439	0.5%	387	0.5%	51	13.3%
Air and sea freight	704	0.8%	773	0.9%	▲ 68	▲ 8.9%
Others	5,678	6.6%	5,438	6.4%	239	4.4%
Total	80,561	93.3%	79,731	94.4%	829	1.0%

	Fuel unit price %y/y	Fuel use %y/y
FY2022.3 3Q	33.1%	1.6%
FY2023.3 3Q	9.2%	0.7%
FY2024.3 3Q	3.4%	-
FY2025.3 3Q	0.9%	▲ 2.8%
FY2026.3 3Q	▲ 0.1%	▲ 3.2%