

Supplementary data for FY2027 1Q
(April 1, 2026 through June 30, 2026)
SEINO HOLDINGS Co., Ltd.

I. Result of Performance

(Millions of Yen)

	FY2027.3 1Q	FY2026.3 1Q	Increase (▲Decrease)	
Operating revenue	213,765	199,571	14,193	7.1%
Operating profit	12,553	9,205	3,347	36.4%
Ordinary profit	13,969	9,812	4,157	42.4%
Net profit	8,612	5,653	2,958	52.3%

II. Performance by Segment

(i) Operating revenue by segment

(Millions of Yen)

	FY2027.3 1Q		FY2026.3 1Q		Increase (▲Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Transportation	162,612	76.1%	155,002	77.7%	7,609	4.9%
Vehicle sales	32,715	15.3%	27,404	13.7%	5,310	19.4%
Merchandise sales	10,653	5.0%	9,871	4.9%	782	7.9%
Real-estate leasing	644	0.3%	608	0.3%	35	5.8%
Others	7,140	3.3%	6,685	3.4%	455	6.8%
Total	213,765	100.0%	199,571	100.0%	14,193	7.1%

(ii) Operating profit by division

(Millions of Yen)

	FY2027.3 1Q		FY2026.3 1Q		Increase (▲Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Transportation	8,738	69.6%	6,270	68.1%	2,467	39.3%
Vehicle sales	2,822	22.5%	2,259	24.5%	562	24.9%
Merchandise sales	400	3.2%	348	3.8%	52	15.1%
Real-estate leasing	476	3.8%	448	4.9%	28	6.3%
Others	663	5.3%	508	5.5%	155	30.5%
Total	13,101	104.4%	9,835	106.8%	3,265	33.2%
Elimination	▲ 548	▲ 4.4%	▲ 629	▲ 6.8%	81	-
Consolidated	12,553	100.0%	9,205	100.0%	3,347	36.4%

III. Operating volume and freight rate (Transportation services)

	FY2027.3 1Q
Operating volume (per day)	101.9%
Freight rate	102.0%

IV. Major expenses

(Millions of Yen)

	FY2027.3 1Q	FY2026.3 1Q	Increase (▲Decrease)	
			¥ Million	%y/y
Personnel	62,190	60,966	1,223	2.0%
Fuel	4,459	4,692	▲ 232	▲ 5.0%
Depreciation	6,455	6,210	244	3.9%
Chartered truck fees, Commission fees, Subcontract fees	67,966	63,990	3,975	6.2%
Toll fees	1,780	1,865	▲ 85	▲ 4.6%
Others	58,360	52,640	5,720	10.9%
Total	201,212	190,365	10,846	5.7%

Major expense by segment

(Millions of Yen)

	Transportaion	Vehicle sales	Merchandise sales	Real-estate leasing	Others	Elimination	Total
Personnel	55,195	3,367	356	-	3,284	▲ 12	62,190
Fuel	4,378	35	1	-	42	1	4,459
Depreciation	5,706	669	15	61	142	▲ 139	6,455
Chartered truck fees, Commission fees, Subcontract fees	67,966	-	-	-	-	-	67,966
Toll fees	1,780	-	-	-	-	-	1,780
Others	19,423	28,727	14,061	106	5,218	▲ 9,176	58,360
Total	154,450	32,799	14,434	167	8,688	▲ 9,328	201,212

Major expense by Transportation business

(Millions of Yen)

	FY2027.3 1Q		FY2026.3 1Q		Increase (▲Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Personnel	55,195	33.9%	54,063	34.9%	1,131	2.1%
Fuel	4,378	2.7%	4,609	2.9%	▲ 231	▲ 5.0%
Depreciation	5,706	3.5%	5,561	3.6%	144	2.6%
Chartered truck fees, Commission fees, Subcontract fees	67,966	41.8%	63,990	41.3%	3,975	6.2%
Tool road fee	1,780	1.1%	1,865	1.2%	▲ 85	▲ 4.6%
Others	19,423	11.9%	19,188	12.4%	235	1.2%
Total	154,450	95.0%	149,279	96.3%	5,170	3.5%

V. Performance forecasts

(Millions of Yen)

		FY2027.3	FY2026.3	Increase (▲decrease)	%y/y
Operating revenue	semi	408,500	398,559	9,940	2.5%
	FY	825,500	812,965	12,534	1.5%
Operating profit	semi	20,400	18,101	2,298	12.7%
	FY	41,400	37,605	3,794	10.1%
Ordinary profit	semi	21,000	18,495	2,504	13.5%
	FY	41,800	37,264	4,535	12.2%
Net profit	semi	12,500	10,757	1,742	16.2%
	FY	27,500	23,638	3,861	16.3%

VI. Performance forecasts by segment

(i) Operating revenue

(Millions of Yen)

		FY2027.3(E)		FY2026.3		Increase (▲decrease)	%y/y
Transportation	semi	313,200	76.7%	308,925	77.5%	4,274	1.4%
	FY	639,800	77.4%	630,890	77.6%	8,909	1.4%
Vehicle sales	semi	60,000	14.7%	54,579	13.7%	5,420	9.9%
	FY	112,000	13.6%	110,346	13.6%	1,653	1.5%
Merchandise sales	semi	20,400	5.0%	20,326	5.1%	73	0.4%
	FY	41,700	5.1%	40,926	5.0%	773	1.9%
Real-estate leasing	semi	1,250	0.3%	1,215	0.3%	34	2.9%
	FY	2,500	0.3%	2,456	0.3%	43	1.8%
Others	semi	13,650	3.3%	13,512	3.4%	137	1.0%
	FY	29,500	3.6%	28,345	3.5%	1,154	4.1%
Total	semi	408,500	100.0%	398,559	100.0%	9,940	2.5%
	FY	825,500	100.0%	812,965	100.0%	12,534	1.5%

(ii) Operating profit

(Millions of Yen)

		FY2027.3(E)		FY2026.3		Increase (▲decrease)	%y/y
Transportation	semi	14,300	70.1%	12,201	67.4%	2,098	17.2%
	FY	31,840	76.9%	27,425	72.9%	4,414	16.1%
Vehicle sales	semi	4,600	22.5%	4,187	23.1%	412	9.8%
	FY	6,440	15.6%	6,917	18.4%	▲ 477	▲ 6.9%
Merchandise sales	semi	620	3.0%	721	4.0%	▲ 101	▲ 14.0%
	FY	1,340	3.2%	1,314	3.5%	25	1.9%
Real-estate leasing	semi	920	4.5%	894	4.9%	25	2.9%
	FY	1,850	4.5%	1,810	4.8%	39	2.2%
Others	semi	1,100	5.4%	1,241	6.9%	▲ 141	▲ 11.4%
	FY	2,080	5.0%	2,270	6.1%	▲ 190	▲ 8.4%
Elimination	semi	▲ 1,140	▲ 5.5%	▲ 1,145	▲ 6.3%	5	-
	FY	▲ 2,150	▲ 5.2%	▲ 2,133	▲ 5.7%	▲ 16	-
Total	semi	20,400	100.0%	18,101	100.0%	2,298	12.7%
	FY	41,400	100.0%	37,605	100.0%	3,794	10.1%

Supplementary data for FY2027 1Q
(April 1, 2026 through June 30, 2026)
SEINO TRANSPORTATION CO., LTD. (Non-Consolidated)

I. Result of Performance

(Millions of Yen)

	FY2027.3 1Q	FY2026.3 1Q	Increase (▲Decrease)	
Operating revenue	84,247	80,050	4,197	5.2%
Operating profit	4,376	2,853	1,522	53.4%
Ordinary profit	4,618	3,021	1,597	52.9%
Net profit	1,526	1,797	▲ 270	▲ 15.0%

II. Operating volume

	YoY (Dispatch Weight)	YoY (Gen. Cargo + Small Parcell)
FY2023.3 1Q	1.8%	-
FY2024.3 1Q	▲ 5.2%	-
FY2025.3 1Q	1.1%	▲ 0.3%
FY2025.3 1Q	▲ 1.1%	▲ 1.1%
FY2027.3 1Q	-	2.9%

Starting this fiscal year, we have adopted "Gen. Cargo + Small Parcell" figures to ensure consistency in the scope of volume data disclosed across our materials.

III. Operating revenue by segment

		FY2027.3 1Q		FY2026.3 1Q		Increase (▲Decrease)	
		¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
L a n d	Commercial cargo	59,154	70.2%	56,806	0.0%	2,347	4.1%
	Mini	7,961	9.5%	8,204	0.0%	▲ 242	▲ 3.0%
	Home delivery	452	0.5%	476	0.0%	▲ 24	▲ 5.1%
	Moving	33	0.0%	64	0.0%	▲ 30	▲ 47.1%
	Charter	7,994	9.5%	7,030	0.0%	964	13.7%
	Subtotal	75,596	89.7%	72,581	0.0%	3,015	4.2%
Air and Sea		956	1.2%	743	0.0%	212	28.6%
Others		7,694	9.1%	6,725	0.0%	969	14.4%
Total		84,247	100.0%	80,050	100.0%	4,197	5.2%

IV. Major expenses

	FY2027.3 1Q		FY2026.3 1Q		Increase (▲Decrease)	
	¥ Million	Per revenue	¥ Million	Per revenue	¥ Million	%y/y
Personnel	29,419	34.9%	28,650	35.8%	769	2.7%
Fuel	2,459	2.9%	2,525	3.2%	▲ 66	▲ 2.6%
Depreciation	3,733	4.4%	3,664	4.6%	68	1.9%
Chartered truck fees	25,750	30.6%	24,393	30.5%	1,356	5.6%
Argent fees	5,589	6.6%	5,437	6.8%	152	2.8%
Commission fees	4,948	5.9%	4,499	5.6%	448	10.0%
Toll road fees	1,096	1.3%	1,122	1.4%	▲ 26	▲ 2.3%
Online	403	0.5%	432	0.5%	▲ 29	▲ 6.8%
Air and sea freight	864	1.0%	684	0.9%	180	26.3%
Others	5,606	6.7%	5,787	7.2%	▲ 181	▲ 3.1%
Total	79,871	94.8%	77,197	96.4%	2,674	3.5%

	Fuel Unit Price %y/y	Fuel Use %y/y
FY2023.3 1Q	17.2%	1.3%
FY2024.3 1Q	▲ 1.6%	-
FY2025.3 1Q	4.7%	▲ 1.0%
FY2026.3 1Q	2.9%	▲ 2.2%
FY2027.3 1Q	▲ 0.2%	▲ 2.2%