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November 11, 2022

## Summary of Consolidated Financial Results for the Second Quarter of the Fiscal Year Ended March 31, 2023 (Under Japanese GAAP)

Company name: SEINO HOLDINGS CO., LTD.  
 Listing: Tokyo Stock Exchange / Nagoya Stock Exchange  
 Securities code: 9076  
 URL: <https://www.seino.co.jp/seino/shd/>  
 Representative: Yoshitaka Taguchi, President and Chief Executive Officer  
 Inquiries: Nobuyuki Nozu, Chief Financial Officer  
 Telephone: +81-584-82-5023  
 Scheduled date to file quarterly securities report: November 11, 2022  
 Scheduled date to commence dividend payments: December 6, 2022  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the second quarter of the fiscal year ended September 30, 2022 (from April 1, 2022 to September 30, 2022)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

|                    | Operating revenue |     | Operating profit |      | Ordinary profit |      | Profit attributable to owners of parent |      |
|--------------------|-------------------|-----|------------------|------|-----------------|------|---|------|
|                    | Millions of yen   | %   | Millions of yen  | %    | Millions of yen | %    | Millions of yen                         | %    |
| Six months ended   |                   |     |                  |      |                 |      |   |      |
| September 30, 2022 | 306,366           | 3.9 | 14,483           | 14.5 | 16,751          | 18.3 | 9,915                                   | 14.4 |
| September 30, 2021 | 294,954           | 5.4 | 12,646           | 39.2 | 14,158          | 27.1 | 8,670                                   | 33.6 |

Note: Comprehensive income For the six months ended September 30, 2022: ¥9,536 million (-21.5%)  
 For the six months ended September 30, 2021: ¥12,153 million (20.4%)

|                    | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Six months ended   | Yen                      | Yen                        |
| September 30, 2022 | 54.73                    | 51.36                      |
| September 30, 2021 | 47.50                    | 44.59                      |

#### (2) Consolidated financial position

|                    | Total assets    | Net assets      | Equity-to-asset ratio | Net assets Per share |
|--------------------|-----------------|-----------------|-----------------------|----------------------|
| As of              | Millions of yen | Millions of yen | %                     | Yen                  |
| September 30, 2022 | 686,744         | 440,800         | 63.5                  | 2,405.18             |
| March 31, 2022     | 685,266         | 433,520         | 62.7                  | 2,375.05             |

Reference: Equity  
 As of September 30, 2022: ¥436,058 million  
 As of March 31, 2022: ¥429,891 million

## 2. Cash dividends

|  | Annual dividends per share |                    |                   |                 |       |
|--|----------------------------|--------------------|-------------------|-----------------|-------|
|  | First quarter-end          | Second quarter-end | Third quarter-end | Fiscal year-end | Total |
|  | Yen                        | Yen                | Yen               | Yen             | Yen   |
| Fiscal year ended<br>March 31, 2022                | -                          | 11.00              | -                 | 18.00           | 29.00 |
| Fiscal year ending<br>March 31, 2023               | -                          | 11.00              |                   |                 |       |
| Fiscal year ending<br>March 31, 2023<br>(Forecast) |                            |                    | -                 | -               | -     |

Note: Revisions to the forecast of cash dividends most recently announced: None

The dividend forecast for the fiscal year ended March 31, 2023 and for the total year are not yet determined.

## 3. Earnings Forecast of Consolidated Financial Results for Fiscal Year Ending March 31, 2023 (From April 1, 2022 to March 31, 2023)

|           | Operating revenue |     | Operating profit |      | Ordinary profit |      | Profit attributable to owners of parent |      | Profit per share |
|-----------|-------------------|-----|------------------|------|-----------------|------|---|------|------------------|
|           | Millions of yen   | %   | Millions of yen  | %    | Millions of yen | %    | Millions of yen                         | %    | Yen              |
| Full year | 620,300           | 2.1 | 31,430           | 14.1 | 34,430          | 13.7 | 21,700                                  | 25.8 | 119.73           |

Note: Revisions to the forecast most recently announced: None

\* **Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None

(4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

|                          |                    |
|--------------------------|--------------------|
| As of September 30, 2022 | 207,679,783 shares |
| As of March 31, 2022     | 207,679,783 shares |

- (ii) Number of treasury shares at the end of the period

|                          |                   |
|--------------------------|-------------------|
| As of September 30, 2022 | 26,380,183 shares |
| As of March 31, 2022     | 26,677,070 shares |

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

|   |                    |
|---|--------------------|
| For the six months ended September 30, 2022 | 181,141,688 shares |
| For the six months ended September 30, 2021 | 182,510,077 shares |

\* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

The statements regarding forecast of financial results in this report are based on the information that is available to the Company, as well as certain assumptions that are deemed to be reasonable by management, and they are not meant to be a commitment by the Company. Therefore, there might be cases in which actual results differ materially from forecast values due to various factors.

#### 4. Quarterly Consolidated Financial Statement

##### (1) Quarterly Consolidated Balance Sheets

(Millions of yen)

|  | As of March 31, 2022 | As of September 30, 2022 |
|--|----------------------|--------------------------|
| <b>Assets</b>                                  |                      |                          |
| Current assets                                 |                      |                          |
| Cash and deposits                              | 94,488               | 99,432                   |
| Notes receivable                               | 5,704                | 5,793                    |
| Trade accounts receivables and contract assets | 113,995              | 112,534                  |
| Securities                                     | 14,000               | 6,000                    |
| Inventories                                    | 11,236               | 10,317                   |
| Other  | 6,498                | 8,990                    |
| Allowance for doubtful accounts                | (345)                | (381)                    |
| Total current assets                           | 245,578              | 242,687                  |
| Non-current assets                             |                      |                          |
| Property, plant and equipment                  |                      |                          |
| Buildings and structures, net                  | 115,365              | 116,676                  |
| Machinery, equipment and vehicles, net         | 22,046               | 21,669                   |
| Tools, furniture and fixtures, net             | 3,627                | 3,617                    |
| Land   | 185,077              | 187,510                  |
| Constructions in progress                      | 4,622                | 3,878                    |
| Others, net                                    | 10,939               | 10,454                   |
| Total property, plant and equipment            | 341,679              | 343,806                  |
| Intangible assets                              |                      |                          |
| Goodwill                                       | 11,126               | 12,778                   |
| Other  | 5,432                | 5,662                    |
| Total intangible assets                        | 16,558               | 18,441                   |
| Investments and other assets                   |                      |                          |
| Investment securities                          | 60,767               | 60,549                   |
| Long-term loans receivable                     | 232                  | 229                      |
| Deferred tax assets                            | 14,783               | 14,957                   |
| Other  | 6,135                | 6,539                    |
| Allowance for doubtful accounts                | (469)                | (466)                    |
| Total investment and other assets              | 81,450               | 81,809                   |
| Total non-current assets                       | 439,688              | 444,057                  |
| Total assets                                   | 685,266              | 686,744                  |

(Millions of yen)

|   | As of March 31, 2022 | As of September 30, 2022 |
|---|----------------------|--------------------------|
| <b>Liabilities</b>  |                      |                          |
| Current liabilities                                       |                      |                          |
| Notes payable   | 1,798                | 1,143                    |
| Trade accounts payable                                    | 47,116               | 43,576                   |
| Short-term borrowings                                     | 3,241                | 5,180                    |
| Current portion of long-term borrowings                   | 1,220                | 1,274                    |
| Accounts payable  | 16,592               | 14,710                   |
| Accrued expenses  | 15,971               | 14,050                   |
| Income taxes payable                                      | 5,488                | 5,287                    |
| Accrued consumption taxes                                 | 6,625                | 6,571                    |
| Other   | 11,923               | 12,402                   |
| Total current liabilities                                 | 109,980              | 104,197                  |
| Non-current liabilities                                   |                      |                          |
| Convertible-bond-type bonds with share acquisition rights | 25,200               | 25,174                   |
| Long-term borrowings                                      | 9,820                | 9,877                    |
| Deferred tax liabilities                                  | 3,000                | 2,893                    |
| Provision for retirement benefits for directors           | 1,610                | 1,679                    |
| Provision for share awards                                | 5,242                | 5,152                    |
| Provision for share awards for directors                  | 198                  | 160                      |
| Retirement benefit liability                              | 82,328               | 82,911                   |
| Asset retirement obligations                              | 3,706                | 3,740                    |
| Other   | 10,659               | 10,156                   |
| Total non-current liabilities                             | 141,766              | 141,746                  |
| Total liabilities   | 251,746              | 245,944                  |
| Net assets  |                      |                          |
| Shareholders' equity                                      |                      |                          |
| Share capital   | 42,481               | 42,481                   |
| Capital surplus   | 80,940               | 80,896                   |
| Retained earnings   | 332,860              | 339,379                  |
| Treasury shares   | (37,138)             | (36,748)                 |
| Total shareholders' equity                                | 419,144              | 426,009                  |
| Accumulated other comprehensive income                    |                      |                          |
| Valuation difference on available-for-sale securities     | 14,620               | 12,354                   |
| Revaluation reserve for land                              | (122)                | (96)                     |
| Foreign currency translation adjustment                   | (207)                | 976                      |
| Remeasurements of defined benefit plans                   | (3,542)              | (3,184)                  |
| Total accumulated other comprehensive income              | 10,747               | 10,049                   |
| Non-controlling interests                                 | 3,628                | 4,742                    |
| Total net assets  | 433,520              | 440,800                  |
| Total liabilities and net assets                          | 685,266              | 686,744                  |

## (2) Quarterly Consolidate Statements of Income

(Millions of yen)

|   | For the six months ended<br>September 30, 2021 | For the six months ended<br>September 30, 2022 |
|---|--|--|
| Operating revenue   | 294,954  | 306,366  |
| Operating costs and expenses                                  | 261,230  | 269,687  |
| Gross profit  | 33,724   | 36,679   |
| Selling, general and administrative expenses                  | 21,078   | 22,195   |
| Operating profit  | 12,646   | 14,483   |
| Non-operating income  |  |  |
| Interest income   | 8  | 6  |
| Dividend income   | 490  | 558  |
| Share of profit of entities accounted for using equity method | 822  | 1,290  |
| Other   | 506  | 696  |
| Total non-operating income                                    | 1,827  | 2,552  |
| Non-operating expenses  |  |  |
| Interest expenses   | 221  | 208  |
| Loss on investments in investment partnerships                | 56   | 59   |
| Other   | 36   | 16   |
| Total non-operating expenses                                  | 315  | 284  |
| Ordinary profit   | 14,158   | 16,751   |
| Extraordinary income  |  |  |
| Gain on sales of non-current assets                           | 142  | 129  |
| Other   | 28   | 9  |
| Total extraordinary income                                    | 170  | 138  |
| Extraordinary losses  |  |  |
| Loss on disposal of non-current assets                        | 202  | 380  |
| Loss on valuation of investment securities                    | 0  | 166  |
| Impairment losses   | 0  | 283  |
| Settlement payments   | 90   | —  |
| Other   | 27   | 1  |
| Total extraordinary losses                                    | 320  | 832  |
| Profit before income taxes                                    | 14,008   | 16,057   |
| Income taxes – current  | 4,782  | 5,165  |
| Income taxes – deferred                                       | 403  | 675  |
| Total income taxes  | 5,185  | 5,841  |
| Profit  | 8,822  | 10,215   |
| Profit attributable to non-controlling interests              | 152  | 300  |
| Profit attributable to owners of parent                       | 8,670  | 9,915  |

## (3) Quarterly Consolidated Statements of Comprehensive Income

(Millions of yen)

|  | For the six months ended<br>September 30, 2021 | For the six months ended<br>September 30, 2022 |
|--|--|--|
| Profit   | 8,822  | 10,215   |
| Other comprehensive income   |  |  |
| Valuation difference on available-for-sale securities                                | 2,126  | (2,253)  |
| Foreign currency translation adjustment  | 55   | 170  |
| Remeasurements of defined benefit plans, net of tax                                  | 811  | 355  |
| Share of other comprehensive income of entities<br>accounted for using equity method | 338  | 1,047  |
| Total other comprehensive income   | 3,331  | (679)  |
| Comprehensive income   | 12,153   | 9,536  |
| Comprehensive income attributable to:  |  |  |
| owners of parent   | 11,989   | 9,191  |
| non-controlling interests  | 164  | 344  |

## (4) Quarterly Consolidated Statements of Cash Flows

(Millions of yen)

|   | For the six months ended<br>September 30, 2021 | For the six months ended<br>September 30, 2022 |
|---|--|--|
| <b>Cash flows from operating activities</b>   |  |  |
| Profit before income taxes  | 14,008   | 16,057   |
| Depreciation  | 10,304   | 10,591   |
| Impairment losses   | 0  | 283  |
| Amortization of goodwill  | 840  | 1,016  |
| Increase (decrease) in allowance for doubtful accounts  | 13   | 20   |
| Increase (decrease) in provision for retirement benefits for directors                          | (59)   | (4)  |
| Increase (decrease) in provision for share awards   | (105)  | (89)   |
| Increase (decrease) in provision for share awards for directors                                 | 27   | (38)   |
| Increase (decrease) in retirement benefit liability   | 1,446  | 987  |
| Interest and dividend income  | (498)  | (565)  |
| Interest expenses   | 221  | 208  |
| Loss (gain) on valuation of investment securities   | 0  | 166  |
| Loss (gain) on sale and disposal of property, plant and equipment and intangible assets         | 59   | 250  |
| Share of loss (profit) of entities accounted for using equity method                            | (822)  | (1,290)  |
| Loss (gain) on investments in investment partnerships   | 56   | 59   |
| Decrease (increase) in trade receivables  | 4,864  | 3,711  |
| Decrease (increase) in inventories  | 605  | 1,182  |
| Increase (decrease) in trade payables   | (2,209)  | (5,342)  |
| Increase (decrease) in accrued consumption taxes  | (1,172)  | 17   |
| Other   | (3,405)  | (2,741)  |
| Subtotal  | 24,175   | 24,483   |
| Interest and dividends received   | 703  | 896  |
| Interest paid   | (206)  | (219)  |
| Income taxes paid   | (5,570)  | (7,249)  |
| Net cash provided by operating activities   | 19,103   | 17,911   |
| <b>Cash flows from investing activities</b>   |  |  |
| Payment into time deposits  | (4,941)  | (4,558)  |
| Proceeds from withdrawal of time deposits   | 5,323  | 4,679  |
| Proceeds from certificate of deposits   | 300  | —  |
| Purchases of property, plant and equipment and intangible assets                                | (12,829)                                       | (14,643)                                       |
| Proceeds from sales of property, plant and equipment and tangible assets                        | 145  | 212  |
| Purchases of investment securities  | (22)   | (1,403)  |
| Proceeds of sales and redemption of investment securities                                       | 48   | 14   |
| Purchases of shares of subsidiaries resulting in change in scope of consolidation               | (1,630)  | (685)  |
| Proceeds from purchases of shares of subsidiaries resulting in change in scope of consolidation | —  | 476  |
| Decrease (increase) in investment and other assets  | (227)  | (217)  |
| Loans advances  | (20)   | (11)   |
| Proceeds from collection of loans receivable  | 15   | 15   |
| Other   | 99   | (52)   |
| Net cash used in investing activities   | (13,739)                                       | (16,174)                                       |



(Millions of yen)

|  | For the six months ended<br>September 30, 2021 | For the six months ended<br>September 30, 2022 |
|--|--|--|
| <b>Cash flows from financing activities</b>  |  |  |
| Increase (decrease) in short-term borrowings   | (151)  | (62)   |
| Proceeds from long-term borrowings   | 9,050  | 150  |
| Repayments of long-term borrowings   | (9,031)  | (962)  |
| Purchases of shares of subsidiaries not resulting in<br>change in scope of consolidation | (775)  | —  |
| Purchase of treasury shares  | (0)  | (80)   |
| Proceeds from disposal of treasury shares  | —  | 349  |
| Dividends paid   | (2,919)  | (3,258)  |
| Dividends paid to non-controlling interests  | (83)   | (143)  |
| Others   | (591)  | (693)  |
| Net cash used in financing activities  | (4,502)  | (4,701)  |
| Effect of exchange rate change on cash and cash<br>equivalent                            | (1)  | 33   |
| Net increase (decrease) in cash and cash equivalents                                     | 859  | (2,930)  |
| Cash and cash equivalent at beginning of period  | 93,683   | 99,524   |
| Cash and cash equivalent at end of period  | 94,542   | 96,594   |